

Southern Region

The Case for Infrastructure European Long Lease

“As Irish institutional investors continue to look for alternatives to traditional markets, there is an increased demand to source income over the long term. Long income property strategies can provide access to secure and predictable cash flows from predominately index-linked leases with remaining terms of at least 15 years. Investing in real estate across Continental Europe, where strong economic conditions in the eurozone and limited availability of high-quality space are set to underpin rental growth, can reduce investment risk and generate attractive, reliable long-term returns.

In this presentation, we will examine how investing in a diversified portfolio of European long lease real estate, with rental revenue from institutional-grade tenants, can be a key benefit for institutional investors as they seek to continue paying liabilities.”

Joint IAPF/IIPM Breakfast Meeting

- Venue:** Imperial Hotel, South Mall, Cork
- Date:** Thursday 16th May 2019
- Time:** 8.00 a.m. (Hot breakfast will be served at 7.45 a.m.)
- Fee:** €20 per person

Presentation by:

Matthias Huebner, Fund Manager Long Income Europe

Joined investment industry: 1995
Joined Aviva Investors: 2017

Experience and qualifications

Matthias has over 20 years of investment and fund management experience in international real estate and infrastructure. He joined Aviva Investors from Deutsche Real Estate Funds where he was Head of Investment Management in the German student housing market.

From 2012 until 2016 he developed an infrastructure fund concept for German institutional investors focussing on the DACH region as Managing Director of EUREAS Infrastruktur. From 2005 to 2012 he was Head of Fund Management and Acquisitions for Morgan Stanley Real Estate Investment in Frankfurt, where he concentrated on managing international real estate investments across various sectors for German funds. Prior to this, he set up a new real estate fund line for German institutional investors of Deka Immobilien Investment. Matthias started his career end of 1995 in project finance for Philipp Holzmann Ventures and private equity with IQ Capital AG.

Matthias graduated from European Business School (ebs) as Diplom-Kaufmann with majors in real estate economy and finance. He also qualified as member of the RICS and is fluent in 4 languages.

- Notes:**
- (i) The QFA Board have agreed to award 1 hour formal CPD credit for this breakfast meeting
 - (ii) IAPF/IIPM does not issue invoices for breakfast meetings - please photocopy the reservation form for your invoicing requirements.
 - (iii) All reservations must be paid for by Thursday 9th May 2019
 - (iv) Acknowledgements of reservations are not sent unless specifically requested.

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Reservation Form

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Please reserve _____ place(s) on behalf of

I enclose a cheque payable to **The Irish Association of Pension Funds**

For € _____ ***Nil**_____ (charge per person is €20) * **This event is sponsored by Aviva**

Signed _____

Company _____

Telephone _____

Fax _____

Form to be returned to:

Linda Murphy
Invesco Limited
No. 6 Lapp's Quay
Cork

Telephone (021) 4808041
Facsimile (021) 4310530

to arrive no later than Thursday 9th May 2019