



# The Flight Plan to Better Funding

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& Paul O’Faherty



# An integrated approach



**Benefits strategy**

**Investment/  
funding strategy  
(including de-  
risking)**





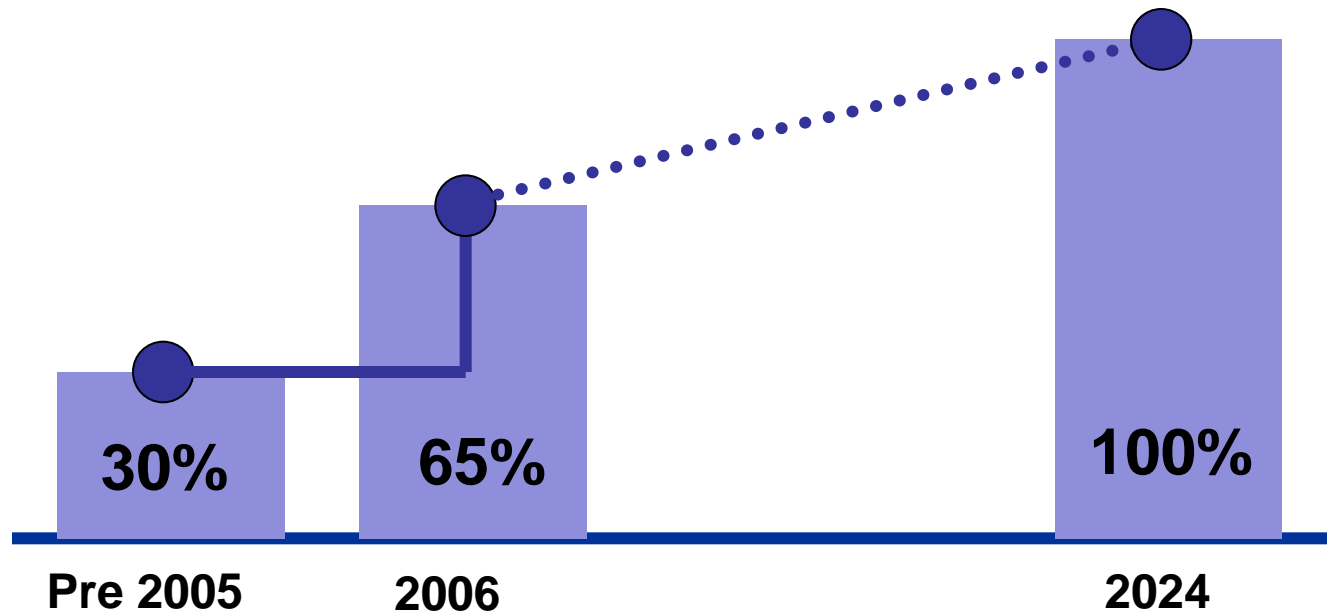
# Cue Michael

[Video Presentation](#)





# Dublin Port Evolving Bond Exposure Targets



↑  
~70%  
Pensioners

↑  
“Nearly all  
retired”





# Moving from the particular to the general

- Schemes maturing rapidly
  - Closed to new entrants, etc
- Liabilities very significant to businesses
  - Focus on lowering risk/volatility and sustainability
  - Minimising return sacrifice
- Need to define an **end state** and a **flight path** to get there
  - Liabilities nearly as volatile as assets





# The End State

- Highly specific for each scheme and each sponsoring employer
- Key drivers could be
  - Funding proposal and/or Section 50
  - Closure/benefit change
  - A targeted ultimate buy out or wind up
  - Reduced appetite for risk/volatility
- What is desired mix between “risk free” and return seeking assets?
- And over what time period?





# The Flight Path

- Governance a key challenge
- A pre determined road map
  - Simple but not very flexible
- The “Anne Robinson” approach
  - Monitoring funding ratio
  - Shouting “bank” when triggers reached to optimise process
  - More complex but worth it?





.....and it's  
goodbye  
from me  
and  
goodbye  
from him!







# THANK YOU

Michael Sheary  
& Paul O’Faherty

