



Managing risk and return in multi-manager portfolios.

Additional benefits centralised implementation can bring.

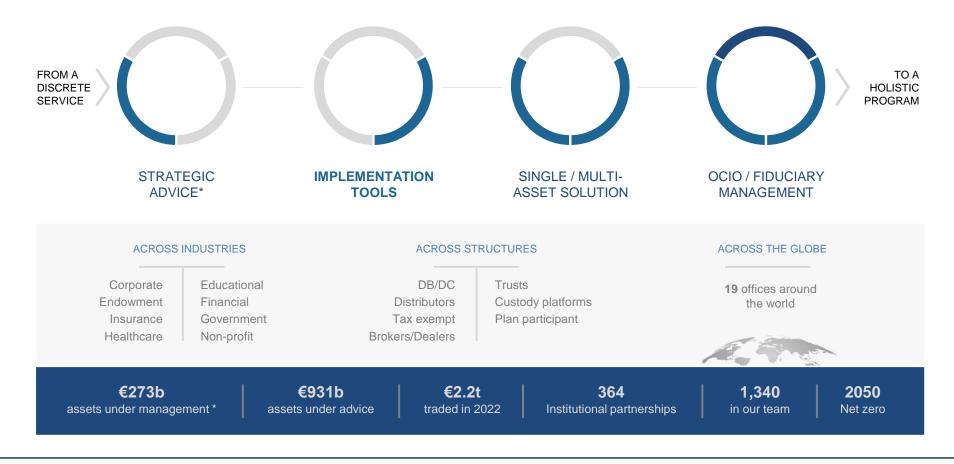
Chris Adolph

DIRECTOR, CUSTOMISED PORTFOLIO SOLUTIONS

19 October 2023

WHAT WE DO

Help organisations maximise the potential within their investment programs





INTEGRATING INTO YOUR INVESTMENT PROCESS Key multi-manager process elements

DESIGN Establish Market Objectives Forecasts







trading)

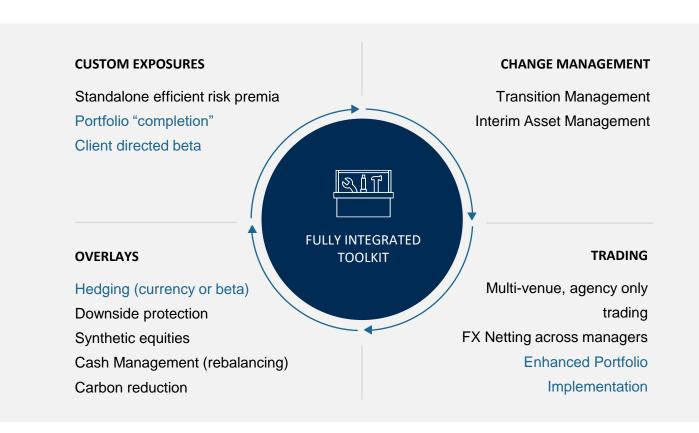
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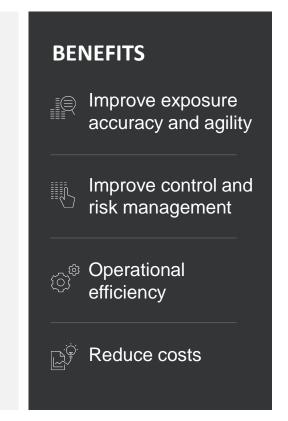
ESG)

IMPLEMENATION SERVICES CAPABILITY Comprehensive agency only implementation toolkit

€52b In factor exposures * €104b Managed overlay exposure * €2.2t Traded in 2022 €72b Transitioned in 2022

90+Specialists in our CPS team





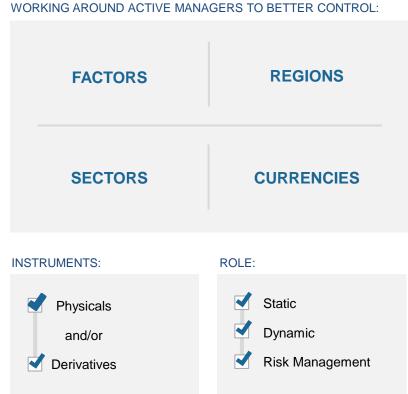


COMPLETION PORTFOLIOS

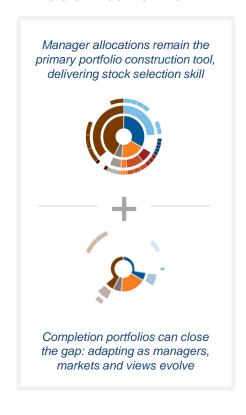


CAPABILITY Completion portfolios





PRECISION POSITIONING



€52b

In factor exposures

40yrs+

Experience in factor construction

35+

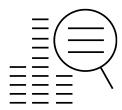
Factor specialists globally

18 years

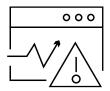
Average industry experience



COMPLETION PORTFOLIOS **Key considerations**



Is your portfolio fully aligned with your beliefs?



Are you aware of all the risks (including unintended risks)?



Are you positioned for the highest probability of success?

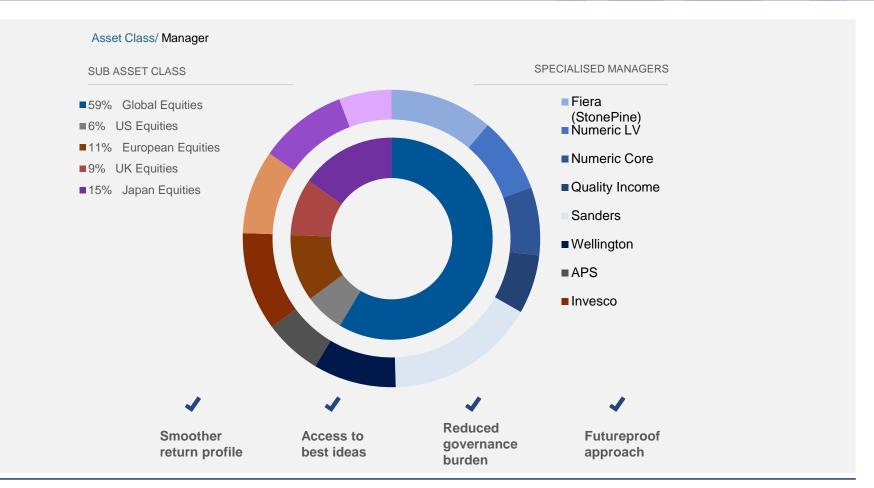


EQUITY COMPLETION EXAMPLE: "WORLD EQUITY FUND"



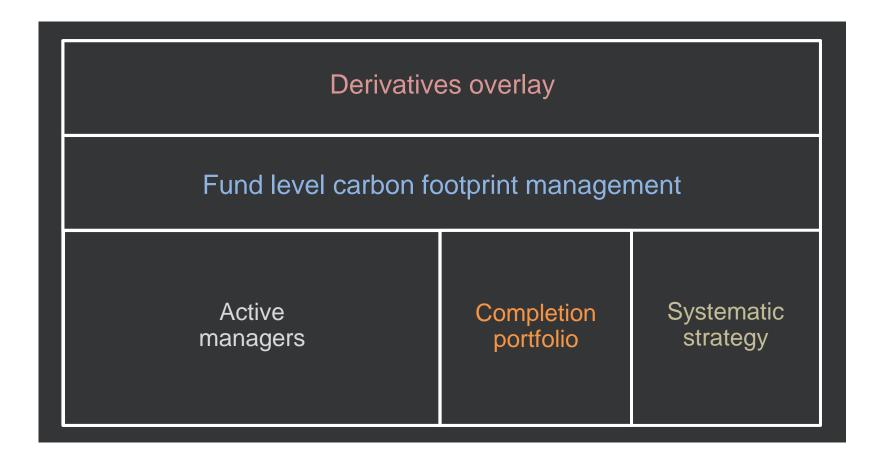
FUND SNAPSHOT World Equity Fund







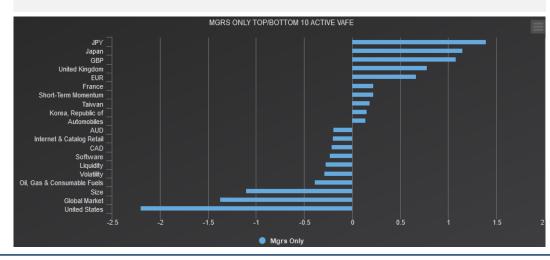
COMPLETION PORTFOLIOS Example: World Equity Fund

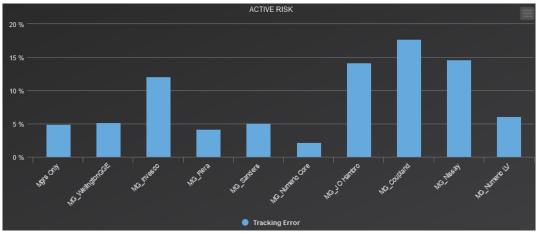


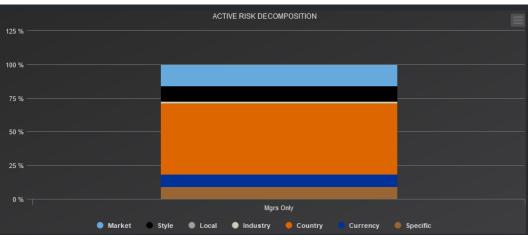


COMPLETION PORTFOLIOS WEF Example: Active managers only

- Nearly 5% tracking error vs benchmark
- Global + regional model causes regional biases and country risk dominates
- Intended factor biases distorted by country exposures



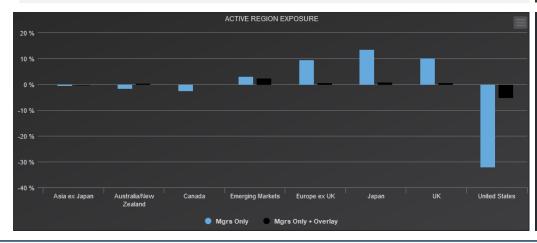


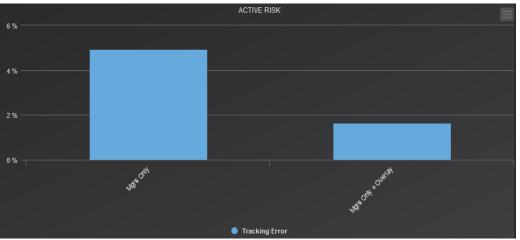


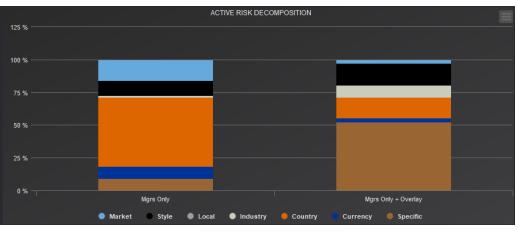


COMPLETION PORTFOLIOS WEF Example: Correcting regional biases

- Add futures + currency overlay:
 - Short UK + GBP
 - Short Japan + JPY
 - Long US
- Reduce TE due to reduction in country & currency risk



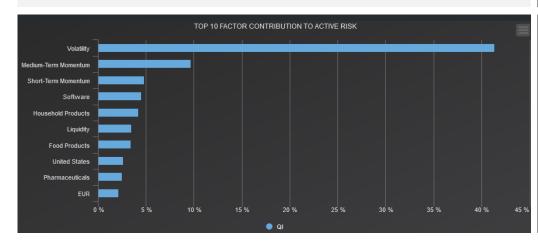


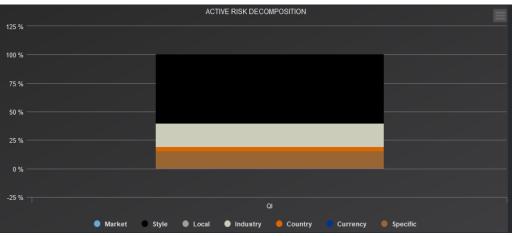


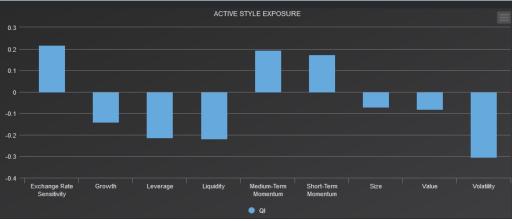


COMPLETION PORTFOLIOS WEF Example: Managing Volatility with Quality Income

- Quality Income is a systematic factor strategy targeting defensive, low volatility, dividend paying companies
- Provides a consistent, predictable defensive exposure



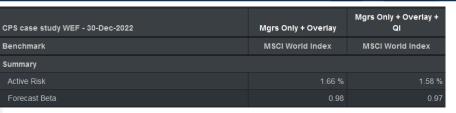


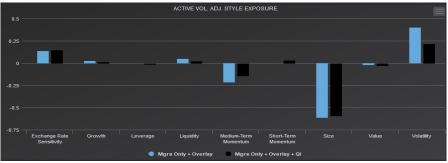




COMPLETION PORTFOLIOS WEF Example: Managing Volatility with Quality Income

- QI reduces fund level tracking error and volatility exposure
- Low correlation with other strategies ex low vol manager

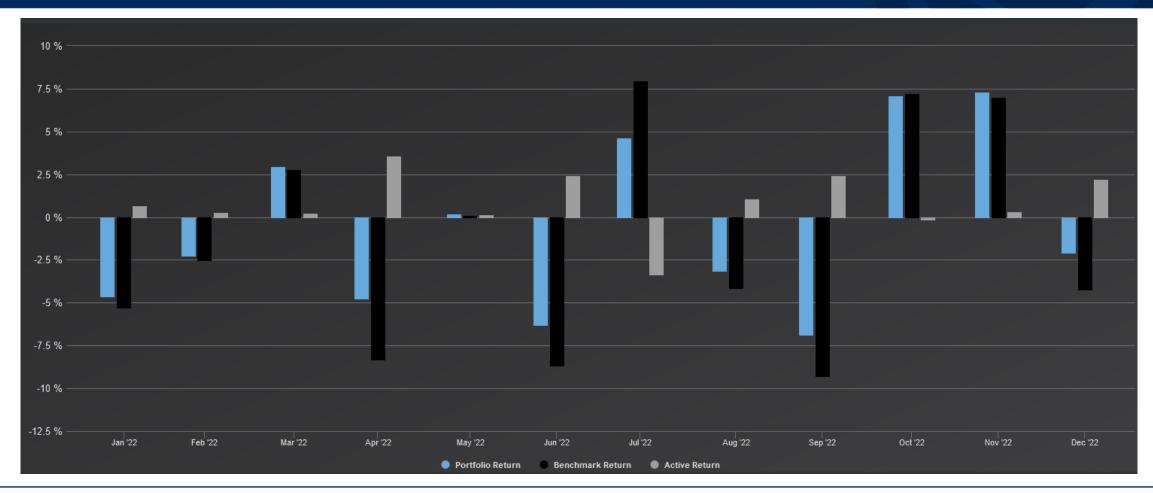




QI - 30-Dec-2022	MG_APS	MG_Coupla nd	MG_Fiera	MG_Invesco	MG_J O Hambro	MG_Nissay	MG_Numeri c Core	MG_Numeri c LV	MG_Quality Income	MG_Sander s	MG_Wellingt onGGE
MG_APS	1.00	-0.30	-0.16	-0.67	-0.61	-0.37	-0.16	-0.12	-0.21	-0.37	-0.18
MG_Coupland	-0.30	1.00	0.05	-0.12	-0.04	0.49	-0.01	-0.07			0.30
MG_Fiera	-0.16	0.05	1.00	-0.04	0.00	0.07	-0.01		0.14	0.20	-0.01
MG_Invesco	-0.67	-0.12	-0.04	1.00	0.72			0.03	0.22	0.49	0.06
MG_J O Hambro	-0.61	-0.04	0.00	0.72	1.00	0.15	0.19	0.05	0.17	0.34	0.07
MG_Nissay	-0.37	0.49	0.07			1.00	0.14	0.51	0.51	0.28	-0.24
MG_Numeric Core	-0.16	-0.01	-0.01	0.19	0.19	0.14	1.00	0.52	0.32		-0.14
MG_Numeric LV	-0.12	-0.07		0.03	0.05	0.51	0.52	1.00	0.82	0.25	-0.56
MG_Quality Income	-0.21	-0.19	0.14	0.22	0.17	0.51	0.32	0.82	1.00	0.33	-0.59
MG_Sanders	-0.37		0.20	0.49	0.34	0.28		0.25	0.33	1.00	-0.14
MG_WellingtonGGE	-0.18	0.30	-0.01	0.06	0.07	-0.24	-0.14	-0.56	-0.59	-0.14	1.00



COMPLETION PORTFOLIOS **Quality Income performance: Strong in defensive environment**

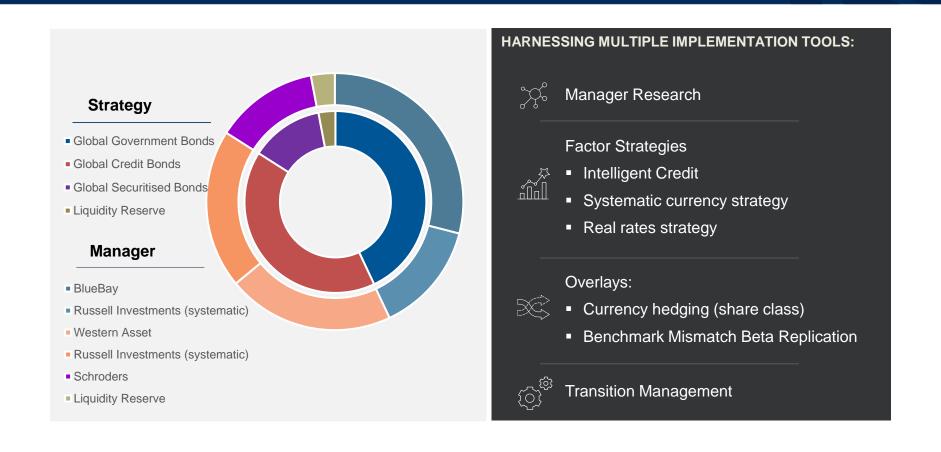




FIXED INCOME INTEGRATION OF COMPLETION PORTFOLIOS

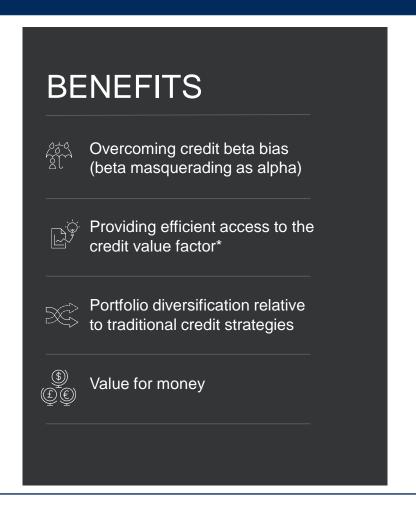


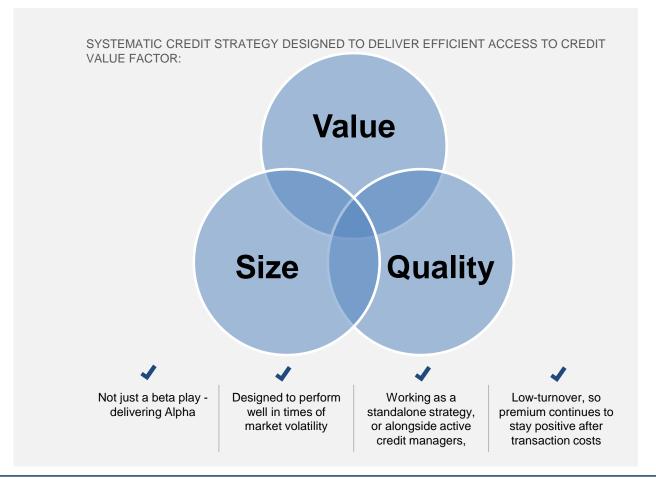
MULTI MANAGER CASE STUDY Global Bond Fund





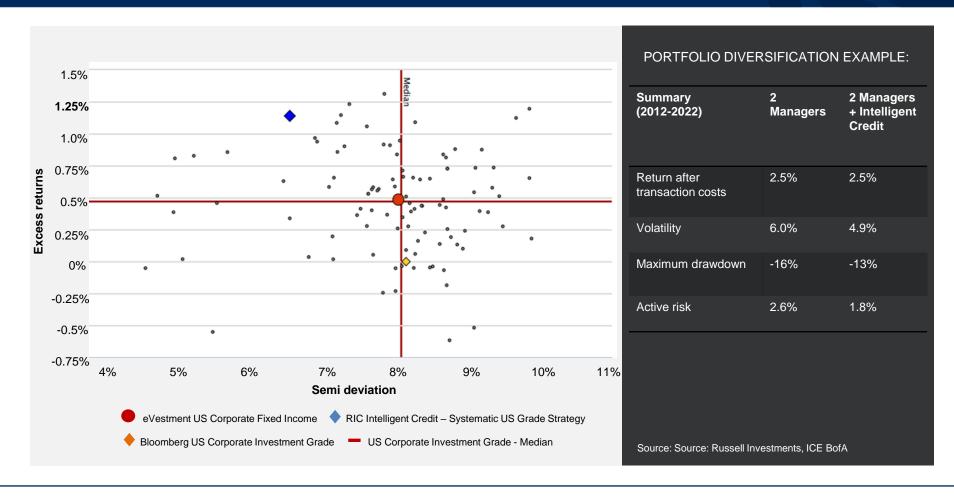
INTELLIGENT CREDIT Intelligent credit







INTELLIGENT CREDIT Efficiently delivering portfolio diversification

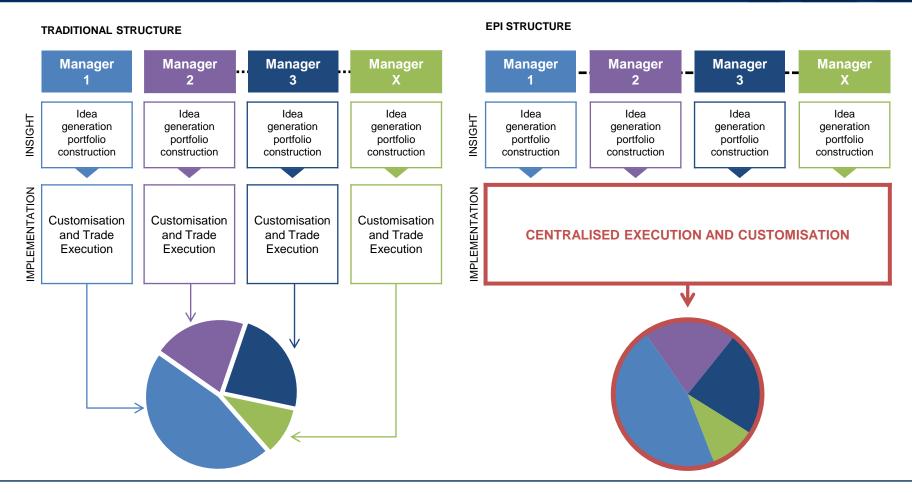




ENHANCED PORTFOLIO IMPLEMENTATION (EPI)

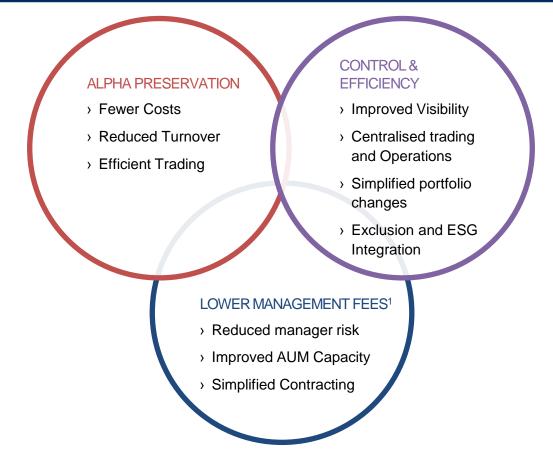


WHAT IS EPI? Invest with models – Separating implementation and insight





KEY BENEFITS How EPI impacts the client and the investor





¹ EPI provides the opportunity to lower management fees due to the removal of implementation overhead and risk at the manager. Lowering management fees are dependent on both the managers and the clients ability to come to agreement on lower fees.

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THANK YOU

